



**SPRING 2000
INSIDE THIS ISSUE**

Letter from Outgoing Editor	2
BPS and Joint Sponsored PDWs	3
Consortium Announcements	4-5
Treasurers's Report	6
Upcoming Calls for Papers	7
Officers & Committee Members	7

Want to know what's going on in the division?

Check out the BPS WEB PAGE:
<http://www.aom.pace.edu/bps/bps.html>
Steve Phelan (UT-Dallas)
Webmaster

Have you joined the BPS-NET?

Send e-mail message SUBSCRIBE BPS-NET to listproc@aom.pace.edu
Bob Stephens (West Virginia)
and
Pablo Martin de Hoan (INCAE-Costa Rica)
Netmasters

Interested in current and old issues of the BPS Newsletter?

Check out the link at:
<http://garnet.acns.fsu.edu/~blamont>

The Business Policy and Strategy Newsletter is published twice yearly in Spring and Fall. The Newsletter is a publication of the Business Policy and Strategy Division. The Editor is Bruce Lamont. Production assistance is graciously provided by Kimberly M. Ellis and Garry L. Adams.

For questions or comments, contact:
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The Florida State University
Tallahassee, FL 32306-1110
blamont@garnet.acns.fsu.edu

Submission deadlines are March 1 and September 15 for the Spring and Fall issues respectively.

TORONTO PROGRAM UPDATE

Albert Canella Jr. (Texas A&M University)

We are looking forward to a great meeting in Toronto this August! I would like to take a moment to update you on our conference preparations, and to thank all of you for your participation and support. Putting together an outstanding program requires the help of the entire scholarly community, and I am glad to report that our successes so far portend a truly terrific meeting this summer. This year, the BPS division received 308 papers and 37 symposia proposals – more than any other division. We are also excited to announce that fully 1/3 of these submissions were from outside the US, indicating a very strong international appeal to our division. Additionally, nearly 25% of our BPS reviewers were from outside the US. We have had great success in putting together this year's program. I am particularly excited about two categories of improvements and innovations put in place this year. The first of these was the overall review process, where three large changes were made. First, with the help of Ranjay Gulati and Javier Gimeno, the reviewer expertise categories for our call to reviewers were revised to better assess the expertise of our reviewers and align reviewer expertise to submission topics. This revision was helpful as we worked to send reviewers papers that matched their areas of expertise. The second large change was in revising both the paper and the symposia review and evaluation forms used by reviewers. Traditionally, we have used the same form for both papers and symposia. Third, with the help of Matt Semadeni of Texas A&M, a web-based system for reviewer responses was put in place. This new system worked extremely well, and the feedback from reviewers was overwhelmingly positive. All but about 4 of our 350+ reviewers returned their reviews through the wb, making the process much easier for everyone involved. The vast majority of papers submitted received 3 reviews, and all received at least 2. Written reviews averaged about 1 page in length, which I view as truly extraordinary!

A second, and very significant innovation added this year is in the interactive paper sessions. In the past, presenters in these sessions have often felt like second-class citizens, and a number of this year's division program chairs were dissatisfied with that situation. To make matters even more urgent, all of the regular BPS sessions this year are in the Hilton, while the interactive paper sessions are all in the Royal York, 15 minutes away. To remedy these problems, we made two very large changes. First, all interactive paper sessions are scheduled for either Monday, from 12:20-2:10 or Tuesday, from 2:00-3:00. I worked very hard to avoid scheduling any other BPS sessions during this time period, and was almost completely successful in doing so. The second change was to organize the interactive papers into sessions of 4-5 papers, with each session set up around a large, round table. Finally, and even more important, each session will have a facilitator who will work to start and maintain a dialogue among the authors and attendees. Toward that end, we were able to enlist the services of some very senior and truly outstanding scholars as facilitators, which will further increase interest in the interactive paper sessions. These changes will greatly improve the experience of interactive paper sessions, making them much more rewarding for all involved.

I want to extend my thanks to all of you for sending in some great papers and symposia, for participating in the review process, and for willingly agreeing to serve whenever I requested help. Without division-wide participation, it is difficult to plan a successful program. I would also like to extend my deepest thanks to those who have been working the hardest on the program, especially to Wei Shen, who flew in from Rutgers to help with the initial stages of the process. Also helping in that process were Ann McFadyen and Yangmin Kim, both of Texas A&M. My predecessor, Ming-Jer Chen, graciously involved me in the management of the program last year, and has served as my mentor during this year. Members of the BPS executive committee responded quickly to my calls for help and advice, and Ed Zajac was particularly helpful with suggestions and a bit of wise advice from time to time. With all of this high-quality assistance and teamwork, we are looking forward to a successful BPS program for the new millenium. See you in August!

VOTING UPDATE

The ballot will be distributed via email. All you will have to do is fill out the ballot and hit the reply button.





Back to the Blue-Green Waters
Comments by Outgoing Newsletter Editor

Bruce T. Lamont (Florida State)

About five years ago, Rhonda Reger (Maryland) called at my office to ask me if I would consider (coax me into?) following her as Newsletter Editor for the BPS Division. I said sure. I always wanted to help the Division beyond being a reviewer and participant at the meetings. She seemed unusually delighted, though, which bothered me a little. And now I know why. It's not that easy to find someone that you think is organized enough and willing to do a lot of little things for pretty much nothing. Or, so the rewards would first appear to any semi-intelligent person, which I think I am on a good day. She must have also felt a little guilty and relieved, as that's exactly how I felt when my competent colleague and incoming BPS Newsletter Editor, Dave Ketchen (Florida State), agreed to be nominated for the position. Relax, Rhonda and Dave. It really has been a wonderful experience. It is also good to be over. If you've read this far, please let me explain.

I think in metaphors. Yes, I know it's odd, but nonetheless true. So, in trying to describe my experiences over the last few years, and maybe it's a Florida thing, but it dawned on me that my tenure as Newsletter Editor has been something like what I'd expect the dolphins to experience at Sea World. Maybe you can imagine. As a Sea World dolphin ... you see so much better than in the Gulf, because the water is so clear. You're not quite sure how you got to this place though. There's little to do; but it's more challenging than the onlookers think. Lots of folks see and talk to you. So many of the good people cheer for you; but then there is the occasional jeer. Regardless, and this makes it all worthwhile, the food is always great!

I imagine you get the picture. I'd also like to share with you what I've seen from "the tank."



Sometimes you get what you pay for, but it's always a bargain. I had to continually remind myself that the Division Officers and members of the Executive, Research, Teaching, and Member Communications Committees were volunteers. Some folks devoted extraordinary amounts of time and talent to the Division. And it is truly unbelievable how much work the officers in the 7-year rotation (Executive Committee-Assistant Program Chair-Program Chair-Assistant Division Chair-Division Chair-Outgoing Division Chair) pour into their tasks...and, yes, for 7 years! I'm still in awe and would like to thank Jay Barney (Ohio State), Michael Lubatkin (UConn), Harbir Singh (Wharton), Ed Zajac (Northwestern), Diana Day (Rutgers), Ming-Jer Chen (Wharton), Bert Cannella (Texas A&M) & Ranjay Gulati (Northwestern) for their willing counsel, endless wit, responsiveness and patience.

Some of you are multi-talented... and helpful to boot! When I began my tenure as Newsletter Editor, things were in shambles, and it certainly had nothing to do with my predecessor. You know, stuff happens! Anyway, the BPS-Net wasn't working, and that was right before the August meeting when everybody was making plans & searching for jobs. We had more regions than regional representatives. The BPS Webpage and BPS-Net needed new homes if they were to continue. The Academy printer was doing some screwy things, like mailing items to the wrong division's members. Printing and mailing costs were escalating dramatically. And I somehow had to do a Newsletter with new software that I didn't have or know how to use. Well, Alan Eisner (Pace), Pablo Martin de Holan (INCAE) and Bob Stephens (West Virginia) resurrected BPS-Net, moved it to Pace, and have managed it superbly ever since. BPS-Net reaches more members than ever. It has also become more unidirectional in terms of information flows than it once was; but perhaps that's as it should be. Similarly, Steve Phelan (UT-Dallas) transferred his creation, the BPS Webpage, to the Pace server and continues to expand its utility and functions. I expect the Webpage to take on increased importance as a tool for our members in the years ahead. Volunteers to serve as regional representatives came from nowhere and have continued to grow where we now have more than a dozen worldwide. The number of contributors to each newsletter has been impressive. And Kimberly Ellis (Michigan State) and Garry Adams (Florida State) have come to my rescue more than once and have always provided invaluable computer support behind the scenes. I am indebted to all.

I don't see much paper anymore. The newsletter went electronic last fall. This spring, we will vote electronically too. This has saved a couple trees, the Division & Florida State a ton of money in printing & mailing costs, and our international members weeks in delivery and reply time. Another plus, at least for me, was that I never received so many kind words about the newsletter as I did last fall. That reply button is a nice invention. Thanks. I also hope the reply key works as well with the ballot. I was stunned to see that more of our members volunteer to help the division than vote in the elections, which historically hovers rather consistently around 7% of the membership.

I've had an opportunity to see, first-hand, how our Division functions. Things are in good hands; and the experience was fun. Quoting the title of a classic by Douglas Adams (1952), I am also happy to say.... So long, and thanks for all the fish!

Bruce

BPS Newsletter Editor, Secretary, and Historian



2000 Overview of Professional Development Workshops

Submitted by Ranjay Gulati (Northwestern University), Assistant Program Chair

BPS Doctoral Consortium

Friday 5:00-9:00, Saturday 8:00-5:00, Sunday 8:00-12:00, Sheraton Centre, Wentworth
Chairs: Anita McGahan (HBS), Todd Zenger (Washington)
Panel: Raffi Amit (Wharton), Nicholas Argyres (USC), Paul Ingram (Columbia), Will Mitchell (Michigan), Joanne Oxley (Michigan), Brian Silverman (HBS), Scott Stern (MIT), Ed Zajac (Northwestern)
Deadline to apply is June 1, 2000
For information contact Anita McGahan at amcgahan@hbs.edu

New Faculty Consortium

Saturday 8:00-5:00, Sunday 8:00-12:00, Sheraton Centre, Conference Room C
Chairs: Aks Zaheer (Minnesota), Tom Brush (Purdue)
Panel: Michael Russo (Oregon), Carolyn Woo (Notre Dame), Jaideep Anand (Michigan), Carlo Carnevale-Maffe (SDA Bocconi), Sam Hariharan (USC), Rebecca Henderson (MIT), Idalene Kesner (Indiana), Michael Lubatkin (UConn), Rita McGrath (Columbia)
Deadline to apply is June 1, 2000
For information contact Aks Zaheer at azaheer@csom.umn.edu

Case Teaching Professional Development Workshop

Sunday 9:00-12:00 Royal York, York Room
Organizer: Jay Dial (Case Western)
Panel: Brian Golden (Western Ontario), Neil Jones (Western Ontario)
For information contact Jay Dial at hd3@po.cwru.edu

The Craft of Reviewing

Sunday 10:00-12:00 Sheraton Centre, Conference Room E
Organizers: Barbara Ribbens (Western Illinois), Hettie Richardson (Georgia)
Panel: Allen Amason (Georgia), David Chintuong (Singapore), Thomas Lee (Washington), Linn Van Dyne (MSU)
For information contact Barbara Ribbens at barbara_ribbens@cmail.wiu.edu

Managing your Dissertation

Sunday 9:00-12:00 Royal York, Confederation 6
Organizer: Maurizio Zollo (INSEAD)
Panel: Witold Henisz (Wharton), Constance James (UCLA), Harbir Singh (Wharton), Ed Zajac (Northwestern), Udo Zander (Stockholm)
For information contact Maurizio Zollo at zollo@econ.insead.fr

Case Critique Colloquium

Saturday 1:00-5:00, Sheraton Centre, Norfolk
Organizers: Tim Edlund (Morgan State), John Mahon (Boston U)
Panel: John Seeger (Bentley College)
For information contact Tim Edlund at tedlund@morgan.edu

Strategy and Context-Dependence

Sunday 8:00-12:00, Royal York, Alberta Room
Chair: Tarun Khanna (HBS)
Organizers: Witold Henisz (Wharton), Bernard Young (NYU)
For information contact Tarun Khanna at tkhanna@hbs.edu

Economic Sociology meets Strategy: The Moral Basis of Competition

Sunday 8:00-12:00, Sheraton Centre, Essex
Organizer: Marshall Meyer (Wharton)
Panel: Kim Cameron (Case Western), Amital Etzioni (GWU), Andrew Van de Ven (Minnesota)
For information contact Marshall Meyer at meyer@wharton.upenn.edu

Design as a New Pathway to Strategic Innovations and Entrepreneurship: Exploring Research Challenges and Teaching Opportunities

Sunday 8:00-12:00, Royal York, Quebec Room
Organizers: Nirmal Sethia (Cal State Poly), Arvind Bhambri (USC)
Panel: Richard Buchanan (CMU), Gary Cantu (Phor Max Corp), Robert Fee (Savannah College of Art and Design), Andrew Hargadon (Florida), Birgit Jevnaker (Norway), Uday Karmarkar (UCLA), Peter Lawrence (Corporate Design Foundation), David Owens (Vanderbilt), Patrick Reinmoeller (Japan Advanced Institute of Science and Technology), Jeff Smith (Lunar Design), Phil Swift (Corporate Design Group)
For information contact Nirmal Sethia at nksethia@csupomona.edu

BPS Joint Sponsored Sessions

Bringing Complexity Theory to Bear on Organizations: Work in Progress (with OMT)

Saturday 9:00-12:00, Sheraton Centre, Elgin Room
Organizer: Alan Meyer (Oregon)
Panel: Philip Anderson (Dartmouth), Kathleen Carley (CMU), Kevin Dooley (ASU)
Participants: Kathleen Eisenhardt (Stanford), Arie Lewin (Duke), Andrew Pettigrew (Warwick)

Quantitative Methods for Applying Complexity Theory to Organizations (with OMT)

Saturday 1:00-3:00, Sheraton Centre, Conference Room E
Organizer: Philip Anderson (Dartmouth)
Presenters: Kathleen Carley (CMU), Kevin Dooley (ASU), Claudia Bird Schoonhoven (UC-Irvine), Olav Sorenson (UCLA)

Three Conversations on Organizational Knowledge (with OMT)

Saturday 9:00-5:00, Sheraton Centre, Huron ; Sunday 8:30-9:30, Sheraton Centre, Ballroom West
Organizers: Mark Meckler (Portland), Mark Jenkins (Cranfield), Vikas Anand (Arkansas)
Moderators: William Glick (ASU), Mary Glynn (Emory), Gerry Johnson (Cranfield), Peter Lane (ASU), J. Spendor (NYT)

Chronos and Kairos: Global Management and the Science of Time (with IM)

Friday 1:00-2:00, Sheraton Centre, Conference Room F
Organizers: Martha Maznevski (Virginia), Mary Zellmer-Bruhn (Minnesota)
Panel: Stu Albert (Minnesota), Neal Ashkanasy (Queensland), Allen Bluedorn (Missouri), Peter Clark (Birmingham), Cristina Gibson (USC), Melinda Mayfield (Queensland), Gerardo Okhuysen (UT-Dallas), Mary Waller (Illinois), Sri Zaheer (Minnesota)

E-Business Opportunities: Implications for Strategy, Policy, and Change Management (with OCIS)

Sunday, 8:00 - 10:00, Hilton, McDonald Room
Organizer: V. Sambamurthy (Maryland)
Panel: Anil Gupta (Maryland), Sirkka Jarvenpaa (UT-Austin), Arun Rai (Georgia State), Albert Segars (UNC-Chapel Hill)

E-Business Challenges: Insights from Practice (with OCIS)

Sunday, 10:30-12:00, Hilton, McDonald Room
Organizer: V. Sambamurthy (Maryland)
Panel: George Small (Kanetix), Roger Mahabir (Royal Bank Dominion Securities), John Pullam (Sears Canada)





**2000 ACADEMY OF MANAGEMENT MEETINGS
BUSINESS POLICY AND STRATEGY NEW FACULTY CONSORTIUM**



The Business Policy and Strategy Division will, as before, sponsor a Consortium for New Faculty during the preconference period of the 2000 Annual Meeting of the Academy of Management in Toronto. The objective of the Consortium is to enhance the scholarship, teaching, and overall career development of faculty who are in the early stages of their career or who have recently moved into the Strategic Management field. The Consortium provides an excellent forum for exchanging ideas and tips concerning teaching and research as well as for expanding one's academic network. The consortium will be held on Saturday, August 5th from 8:00 a.m. to 5:00 p.m., and on Sunday, August 6th, from 8:00 a.m. to noon.

The 2000 Consortium Co-Chairs are Akbar Zaheer (U. of Minnesota) and Thomas Brush (Purdue U.). The faculty panel consists of Jaideep Anand (U. of Michigan), Carlo Alberto Carnevale-Maffè (U. of Bocconi), Sam Hariharan (U. of Southern California), Rebecca Henderson (Massachusetts Institute of Tehnology), Idalene Kesner (U. of Indiana), Michael Lubatkin (U. of Connecticut), Rita Gunther McGrath (Columbia U.), Michael Russo (U. of Oregon), and Carolyn Woo (U. of Notre Dame). In addition, a panel of editors from *AMJ*, *AMR*, *Org Science*, and *SMJ* will discuss the journal review process on Sunday morning.

In order to qualify for participation in the 2000 Consortium, an individual must have completed his/her formal dissertation defense by September, 1998. In addition, a participant should have a record of commitment to teaching and research in the Strategy/Business Policy field. Those interested in participating should **apply no later than May 30th, 2000** by submitting the following items: 1) a current CV; 2) a statement of teaching and research interests (one page maximum in total); and 3) a letter from the applicant's Dean or Department Chair nominating the applicant to represent their school at the Consortium. Applications should be sent to:

Aks Zaheer
3-365 Carlson School of Management
University of Minnesota
321-19th Ave. South
Minneapolis, MN 55455

Any questions concerning the Consortium may be addressed to Aks Zaheer, (612) 626-8389; azaheer@csom.umn.edu. Participants will be notified of their selection by June 30, 2000.

BPS Teaching Committee News

Mark your calendar for Tuesday, August 8 from 3:40-5:00 for the BPS Teaching Committee's Symposium, "From the Tried and True to the Very New: Sharing Expertise in Teaching Strategy" at the Hilton. The symposium will cover strategy over the web, case development in the electronic world, and advice from teaching award experts.

Also, the committee is looking for candidates for the 2001 BPS Teaching Award. Nominations can be sent to Dawn Harris at dharr1@luc.edu.



**2000 ACADEMY OF MANAGEMENT MEETINGS
BUSINESS POLICY AND STRATEGY DOCTORAL CONSORTIUM**



The Business Policy and Strategy Division will sponsor a Doctoral Consortium during the preconference period of the 2000 Annual Meeting of the Academy of Management in Toronto. The objective of the Consortium is to support late-stage doctoral students as they shape and finalize their dissertations. The consortium will be held on Friday, August 4th from 5 p.m. to 9 p.m.; Saturday, August 5th from 8 a.m. to 5 p.m., and on Sunday, August 6th, from 8 a.m. to noon.

The 2000 Consortium Co-Chairs are Anita M. McGahan (Harvard Business School) and Todd Zenger (Washington University). The faculty panel consists of Raphael H. Amit (The Wharton School), Nicholas Argyres (USC), Paul Ingram (Columbia), Will Mitchell (University of Michigan), Joanne Oxley (University of Michigan), Brian Silverman (Harvard Business School), Scott Stern (MIT Sloan School), and Ed Zajac (Northwestern University).

Interesting doctoral candidates must apply in writing by April 30th, 2000 by submitting 1) a current CV; 2) a statement indicating a commitment to attend if accepted; and 3) a letter from the thesis chairman department Chair nominating the applicant to represent the school at the Consortium. The nomination letter should also verify that the candidate is in the process of writing a dissertation. Applications should be sent to:

**Prof. Todd Zenger
John M. Olin School of Business
One Brookings Drive
Campus Box 1133
Washington University
St. Louis, MO 63130**

Any questions concerning the Consortium may be addressed to Todd Zenger at (314) 935-6399 or zenger@olin.wustl.edu
Participants will be notified of their selection by June 1, 2000.

NEW DOCTORAL STUDENT CONSORTIUM – AUGUST 5, 2000

Are you new to your doctoral program and wondering how you will ever make it to graduation?
Never been to the Academy of Management Meeting before and wondering what it is all about?
Join us in Toronto on Saturday, August 5th for the New Doctoral Student Consortium.

The NDSC provides an interactive environment in which doctoral students in their first two years can learn more about succeeding in their doctoral program, entering the academic profession, participating in Academy of Management divisions, interest groups and regional associations, and getting the most out of the Academy Meeting. The consortium allows participants to meet and interact with other doctoral students from around the country and the world. Throughout the day, a lively exchange of ideas and information will occur through peer discussion groups, panel discussions with select faculty, and distinguished speakers from the Academy. Who knows – you might just form friendships and research partnerships that will last for the rest of your career!

For more information, visit the NDSC web site at www.columbia.edu/~msc53/NDSC2000, or contact Melissa Cardon at msc53@columbia.edu.





BPS DIVISION BUDGET

Submitted by William C. Bogner, BPS Treasurer

Fiscal 1998-99 Actual						
	<i>1998-1999 Budgeted</i>	<i>1998-1999 Actual Oct. '98-Sept. '99</i>	<i>1998-1999 Actual Oct. '99-Dec. '99</i>	<i>1998-1999 Actual Oct. '98-Dec. '99</i>	<i>1998-1999 Variance</i>	<i>Fiscal Year 2000 Projection</i>
RECEIPTS						
Carry Over	\$12,328.00	\$12,328.00		\$12,328.00	\$0.00	\$8,948.77
Membership Reciepts	\$23,830.00	\$19,064.00	\$4,766.00	\$23,830.00	\$0.00	\$27,779.00
Endowment Interest				\$0.00	\$0.00	
Innovation Awards	\$200.00			\$0.00	\$200.00	
Reimbursements & Adjustments		\$2,918.49		\$2,918.49	(\$2,918.49)	
TOTAL RECIEPTS	\$36,358.00	\$34,310.49	\$4,766.00	\$39,076.49	(\$2,718.49)	\$36,727.77
EXPENSES						
Executive Committee Meetings	\$800.00	\$636.00		\$636.00	\$164.00	\$650.00
Program Chair Expenses	\$5,000.00	\$7,075.18		\$7,075.18	(\$2,075.18)	\$7,000.00
Newsletters	\$4,800.00	\$4,302.60		\$4,302.60	\$497.40	\$400.00
Electronic Newsletter		\$400.00	\$800.00	\$1,200.00	(\$1,200.00)	\$2,000.00
BPS Net and Web page	\$800.00				\$800.00	\$800.00
Doctoral Consortium	\$5,000.00	\$5,953.78		\$5,953.78	(\$953.78)	\$6,000.00
New Faculty Consortium	\$2,500.00	\$4,744.91		\$4,744.91	(\$2,244.91)	\$4,700.00
BPS Social Hour	\$5,000.00	\$4,548.22		\$4,548.22	\$451.78	\$4,500.00
Pre-Convention (other)	\$500.00	\$373.15		\$373.15	\$126.85	\$350.00
Convention (other)	\$500.00			\$0.00	\$500.00	\$0.00
Award Plaques	\$500.00	\$768.88		\$768.88	(\$268.88)	\$700.00
New Ph.D.StudentConsotium Con- trib.		\$150.00		\$150.00	(\$150.00)	\$150.00
Reviewer Awards	\$100.00			\$0.00	\$100.00	\$100.00
5-Yr. Review	\$0.00			\$0.00	\$0.00	\$0.00
Member Proposed Initiatives	\$250.00			\$0.00	\$250.00	\$250.00
Miscellaneous	\$200.00	(\$25.00)		(\$25.00)	\$225.00	\$200.00
TOTAL EXPENSES	\$25,950.00	\$28,927.72	\$800.00	\$29,727.72	(\$3,777.72)	\$27,800.00
Surplus/Deficit from Year's Opera- tions	(\$1,920.00)	(\$7,345.23)	\$8,948.77	(\$3,379.23)	\$1,459.23	
Re-booking, Litschert donation		\$400.00		\$400.00		
Ending Surplus	\$10,408.00	\$4,982.77	\$8,948.77	\$8,948.77	\$1,459.23	\$8,927.77

NOTES ON BUDGET

The Budget that your Executive Committee is working with for the coming year is presented here. As you can see, the goal is to maintain a steady and reasonable reserve within the Academy's guidelines while continuing to provide the level of service and activity that members expect. Indeed, spending on member activities associated with the August meeting remains the main priority.

Over the last two budget periods the largest changes have been in the Newsletter expenses. The Executive Committee has invested in developing the electronic version that you are currently reading so as to significantly cut newsletter costs and free up more funds for member services. This required some extra expenditure in the 1998-99 period that will not be recurring.

Two other notes about this budget report will help you understand that data. First, the Academy went through a one-time fifteen-month budget period from September 1998 to December 1999 so as to put us on a calendar-year cycle. Additional funds were provided to the division to tide us over and the added period has been broken out in the table.

Second, the amount of your dues that goes to support the division increased by \$2 per member beginning in January of 2000. This, along with steady membership growth, has put BPS on solid financial footing for the coming year and will allow us to finance new initiatives such as the expansion of the BPS web site.



Upcoming Calls for Papers and Conferences that may be of interest to BPS Members

American Society for Competitiveness (ASC)

Deadline for submissions: May 31, 2000
For more info, contact nagendra@grove.iup.edu

Asia Pacific Journal of Management

Special Issue: Corporate Governance in the Newly Industrializing Economies
Deadline for submissions: June 1, 2000
For more info, contact Phillip Phan at pphan@rpi.edu

Engineering Management Journal

Special Issue: Managing in High Technology Research Organizations
Deadline for submissions: June 1, 2000
For more info, contact jlinton@poly.edu or walsh@umn.edu

Association for Business Simulation and Experiential Learning (ABSEL)

Deadline for submissions: October 15, 2000
For more info, please visit <http://www.absel.org> or contact dpage@uwf.edu

Iberoamerican Academy of Management

Deadline for submissions: March 1, 2001
For more info, contact iam@itam.mx



1999-2000 BUSINESS POLICY AND STRATEGY DIVISION OFFICERS AND COMMITTEE MEMBERS

Executive Committee and Officers

- Ed Zajac, Past Division Chair (Northwestern)
- Diana Day, Division Chair (Rutgers-Camden)
- Ming-Jer Chen, Division Chair-Elect (Wharton)
- Albert Cannella, Program Chair (Texas A&M)
- Ranjay Gulati, Assistant Program Chair (Northwestern)
- Bill Bogner, Treasurer (Georgia State) 99-02
- Bruce Lamont, Secretary and Newsletter Editor (Florida State) 97-00
- Dave Ketchen, Associate Newsletter Editor (Florida State) 99-00
- Steve Phelan, Webmaster (University of Texas-Dallas) 99-01
- Philip Anderson (Dartmouth) 98-00
- Javier Gimeno (Texas A&M) 98-00
- Rita Gunther McGrath (Columbia) 98-00
- Nandini Rajagopalan (USC) 98-00
- Russell Coff (Washington University) 99-01
- Avi Fiegenbaum (Israel Institute of Technology) 99-01
- Peter Lane (Arizona State) 99-01
- Gabriel Szulanski (Wharton) 99-01
- Aks Zaheer (Minnesota) 99-01

Teaching Committee

- Sylvia Black (UNC) 98-00
- Dawn Harris (Loyola) 98-00
- Ann Buchholtz (Georgia) 99-01
- Marta Geletkanycz (Boston College) 99-01

Research Committee

- Gautam Ahuja (Texas) 98-00
- Rich Makadok (Emory) 98-00
- Anita McGahan (Harvard) 98-00
- Mary Tripsas (Wharton) 98-00
- James Westphal (Texas) 98-00
- Harry Barkema (Tilburg) 99-01
- Laurence Capron (INSEAD) 99-01
- Irene Duhaime (Georgia State) 99-01
- Tim Folta (Purdue) 99-01
- Georg von Krogh (St. Gallen) 99-01
- Maurizio Zollo (INSEAD) 99-01

Regional Liaison Representatives

- East-Ruth Raubitschek (US Dept. of Justice) 99-01
- Midwest-Jay Anand (Michigan) 99-01
- South-Annette Ranft (Wake Forest) 99-01
- Southwest-Brian Boyd (Arizona State) 98-00
- West-Tom Turk (Chapman) 98-00
- United Kingdom-Aya Chacar (London) 98-00

Netmasters

- Pablo Martin de Holan (INCAE-Costa Rica), Netmaster 97-00
- Bob Stephens (West Virginia), Netmaster 97-00